DOCUMENT REGISTER

EDITION	2026
DOCUMENT	Executive overview
REFERENCE	CPI-EA
AUDIENCE	Owners, CEOs and executive teams

COMPASS PERFORMANCE INC

The Compass Enterprise Architecture Engagement

Architecture, installed and transferred

The flagship engagement: SEE → FOCUS → ARCHITECT → INSTALL → TRANSFER. Compass architects the operating system the strategy requires, installs it with the leadership team, and transfers it.

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Architecture determines performance.

COMPASS PERFORMANCE INC

EXECUTIVE OVERVIEW · 2026

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WHAT THIS IS · WHO IT IS FOR · WHAT HAPPENS NEXT

01

One engagement, one operating system.

What this is

Improvement moves the result toward the limit of the current design. Only architecture moves the limit. The Compass Enterprise Architecture Engagement is the deliberate design of the operating system an enterprise needs next — how the business decides, allocates capacity, executes and renews.

It is not a process-improvement project, a technology implementation or a leadership program. Those are interventions that may sit inside the architecture. The engagement is accountable for the design itself.

02

Who it is designed for

- Enterprises whose growth has outrun the operating design that produced it.
- Leadership teams carrying more priorities than capacity, with decision rights unclear.
- Owners and boards facing a step change — acquisition, integration, a new scale of demand, or transition.
- Executives who want capability transferred, not an advisor permanently in the room.

03

Five stages. One execution record.

How the work moves

- SEE — read the enterprise as it actually operates, with evidence rather than opinion.
- FOCUS — name the vital few, and decide what stops, defers or is de-invested.
- ARCHITECT — design the operating system: decisions, standards, structure, measures and cadence.
- INSTALL — put the cadence, ownership and measures into live operation with the leadership team.
- TRANSFER — leave the judgment, cadence and decision rights with the client.

04

What the client keeps

- A named strategic intent, with the vital few markets, customers and offerings decided.
- An operating cadence with owners, measures and review dates that survives without Compass.
- Decision rights placed where the information lives, behind written standards.
- A repeatable ARC™ review, so the design keeps learning instead of hardening.

WHERE THIS SITS IN THE COMPASS OPERATING FRAMEWORK

One architecture. This is one way into it.

FOUNDATION™ → SIMPLIFY™ → LEAD™ → GROW™, powered by ARC™. The work below is where this offering contributes.

FOUNDATION™	Trust, candor and the conditions decisions are actually made in.
SIMPLIFY™	Disciplined allocation of scarce capacity to the vital few.
LEAD™	Cadence, ownership and follow-through in live operation.
GROW™	The altitude each seat and each system now requires.
ARC™	Analyze, refine, commit — renewal across the whole system.

THE NEXT STEP

Begin a conversation.

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