COMPASS INSIGHTS™ 001

Your Vision & An Organization Built To Deliver It

Connecting Business Strategy to an Organization Designed to Deliver

Executive Perspectives on Strategy, Leadership & Organizational Performance

COMPASS PERFORMANCE, INC.

Compass Insights™ 001

01 · WHEN THE DESIGN FALLS BEHIND

Growth changes the work.

The strategy that brought your organization here may still be right. But the organization built to deliver it may need to change.

- Decisions slow
- Functional priorities compete
- Resources scatter

The issue is alignment between strategic intent and execution.

02 · FIVE QUESTIONS

From strategy to measured results

01 **Where are we going?**
Strategy

02 **Where should we compete?**
Market, customer & product choices

03 **How should the work be organized?**
Operating design

04 **Who owns the outcomes?**
Ownership & leadership cadence

05 **How will we know we're succeeding?**
Measured results

03 · COMPASS ARCHITECTURE™

Every answer has a place

FOUNDATION™

Trust, values and leadership alignment

SIMPLIFY™

Remove complexity; focus on value

LEAD™

Decision rights, cascading goals, disciplined cadence

GROW™

Capabilities and operating systems that sustain growth

CHANGE & TRANSFORMATION™

Sponsorship · communication · readiness · adoption

PROGRAM & PROJECT MANAGEMENT™

Scope · dependencies · resources · decisions · governance

ARC™

The loop across every dimension

Analyze ▸ Refine ▸ Commit

Front-to-Back 80/20™ connects your external choices — markets, customers and products — with how the work and the resources inside are designed.

04 · ASK YOURSELF

Is your organization designed to deliver the strategy you're pursuing today—or the strategy that brought you here?

Explore Your Leadership Challenge

compassperformanceinc.com/insights/001

Choose your leadership perspective and take the next step.

COMPASS PERFORMANCE, INC.